

Why the 'e-Credit' is the central hub and anchor of PCT Online.

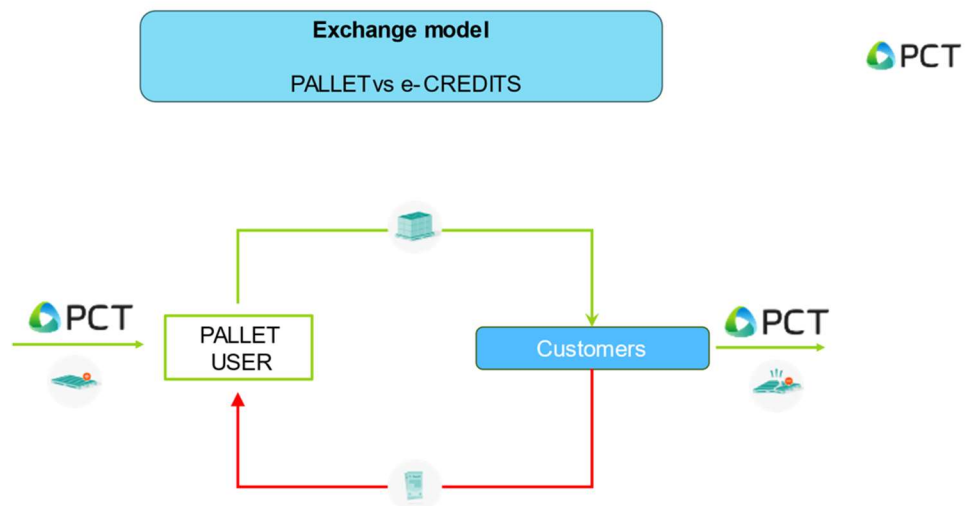
The e-Credit is a settlement unit developed by PCT, based on blockchain technology, for purchasing, returning, or replenishing ('virtual swapping') your pallet stocks. We call this *Collection, Delivery and Matching*.

How is the e-Credit generated?

1 e-Credit equals 1 Euro pallet, is VAT-free (!) within / outside Europe and is linked to the EUWID price index for pallets. The value of the e-Credit is determined as a weighted average of the lowest and the highest EUWID value in the three previous six-week periods. This value is taken as the basis for settlement or booking of the e-Credit at the time of submission or retrieval. More info on EUWID can be found here: <https://www.euwid-wood-products.com>.

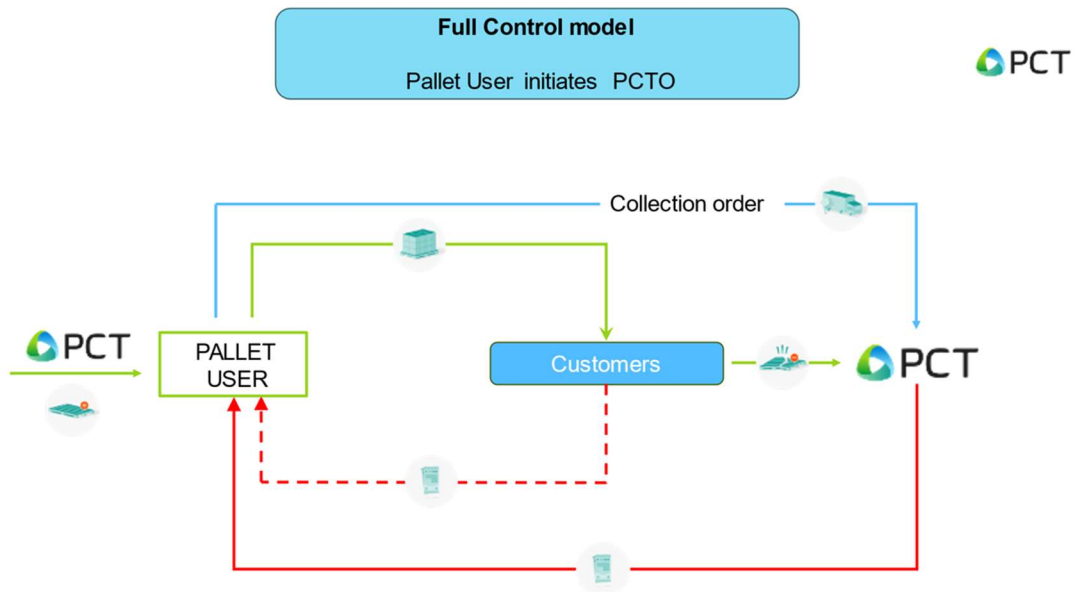
What is the e-Credit used for?

With the e-Credit, you as a pallet user buy pallets or sell surplus pallets. When your international customers and/or suppliers also use e-Credits, a system is created that optimizes the entire supply chain, in any industry. No more hassle with manual settlements.



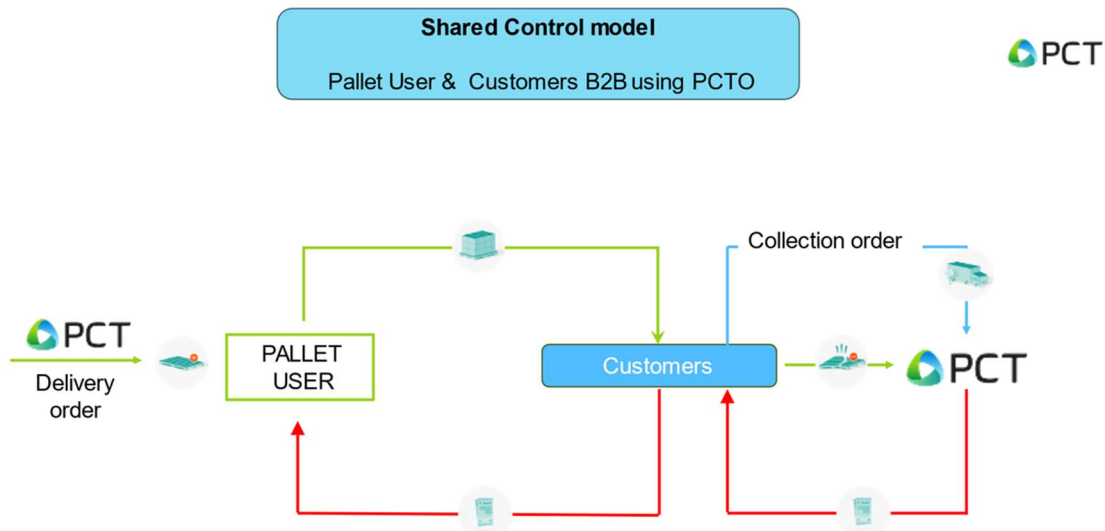
Suppose you receive goods from various suppliers on 'one-way' pallets and you no longer have a destination for these pallets further down the supply chain. Then you can issue a Collection Order and you will be reimbursed for these with e-Credits. You can then use these e-Credits yourself or make them available to suppliers to purchase Euro pallets, which in turn will be used to transport your goods. If it is not, you but your supplier who pays for the pallets, e-Credit is the perfect way to settle this.

As for the other costs, such as transport, you make your own arrangements: who pays for them? And pay or settle via e-Credits?



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If you do have a destination for the pallets further down the chain, you can also use e-Credits to make similar agreements with your customers about buying, selling or matching ('virtual swapping') their pallet stock. This creates a joint balance. In PCT Online, all flows to and from your warehouses, hubs, etc. are registered. So there is always an overview of who delivered what and you have 24/7 insight into your e-Credit balance. Even if your customer sells your pallets, the e-Credit balance can come into your account. It all depends on which agreements you have made. The e-Credit makes it possible.



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Doing business with America/Canada and the Far East

Our VAT-free e-Credit is also the ideal tool if you do business globally. The "swapping" of Europallets and GMA pallets, necessary for doing business to and from America/Canada, is possible via the platform. Collection or Delivery orders from America/Canada to Europe and vice versa without hassle

between continents. To and from the Far East the same applies with the added benefit of a shift from one-way pallets to multi-way pallets.

Why use EPAL Euro pallets?

To further optimise the chain, we work with the EPAL range, such as the Euro pallet, which can be used multiple times. The EPAL Euro pallet has more value than a one-off pallet. Your suppliers can therefore use your e-Credits, with or without additional purchased e-Credits, to further clean up their pallet stock and return old written-off and/or damaged pallets to PCT. There are more than 2,000 EPAL depots in Europe. So, there is always one nearby.

Collection, Delivery or Matching always takes place via an EPAL depot nearby. In this way, you also buy or sell the most suitable pallets locally for a decentralised hub, via the VAT-free e-Credit. This avoids 'dragging' pallets across Europe and is therefore more cost-efficient in many cases.

Why EPAL depots benefit from the e-Credit?

EPAL depots/manufacturers/dealers can also use e-Credits to optimise their own pallet flows. Suppose you get an order from a customer to deliver 500 pallets from England to a decentralised hub in Hungary. Then, of course, you can drive a truck there. But chances are that a competitor of yours has similar stock on site. Then it is much easier to enter a Delivery order via PCT Online and the e-Credit and have the pallets delivered locally. In any case, it saves CO₂, often unnecessary costs and hassle with Brexit rules. But such an order can also work out well from Amsterdam to Barcelona.

In addition, as an EPAL depot/manufacturer/dealer, you may just have too much stock. In that case, a Collection order can be a godsend. Perhaps a competitor has a need for your pallets. In that case, too, settlement is via e-Credits. If you are in border regions, the exchange of pallets via e-Credit is even more convenient because you do not have to deal with local VAT rules and administration.

In short.

There are many pallet exchange systems; there is only *one* Pallet Control Tower Online. And with our VAT-free e-Credit, we solve the many 'hick ups' of existing systems. Thanks to e-Credit, there is unlimited exchange of Euro pallets without superfluous transports, you move from decentralised to centralised control, you automate pallet flows to and from customers and suppliers 24/7, there is no more discussion about pallet quality and a more cost-efficient supply chain is created. If that's not added value...